Paul P. Harris, CPA, MBA

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Seasoned Fractional CFO and Financial Consultant with over 30 years of progressive experience driving strategic initiatives, technical accounting leadership, and financial transformation for corporations and consulting clients across multiple industries. Proven record of scaling operations, strengthening financial controls, and enhancing profitability for companies ranging from startups to multinational enterprises.

PROFESSIONAL EXPERIENCE

Corporate Financial Consulting, LLC — Principal / CFO Consultant

1995 – Present

Provide part-time CFO and financial leadership to regional and national companies with a focus on revenue growth, profit improvement, and operational efficiency. Serves as Fractional CFO for a multinational enterprise comprising six companies, 500 employees, and a six-member Finance Team.

Executive Leadership

- Strategic advisor to business owners on financial, operational, and organizational health.
- Aligned cost structures with revenue streams to improve profitability and efficiency.
- Led company-wide initiatives on financing, insurance renewals, and contract negotiations.
- Recruited, trained, and mentored Controllers and finance professionals to elevate team performance.
- Restructured debt facilities to enhance liquidity and leverage positions.

Accounting & Finance

- Implemented standardized accounting systems, GAAP-based reporting, and internal controls.
- Introduced monthly financial performance packages and bank covenant monitoring.
- Directed mergers and acquisitions accounting, integration, and post-acquisition audits.
- Established fully integrated inventory, job cost, and revenue recognition systems.
- Strengthened high-volume transactional processes and cash management controls.

Strategic Planning

- Partnered with owners on market positioning, competitive analysis, and product strategy.
- Built complex, integrated financial models for annual and multi-year strategic plans.
- Supported prospectus development for investor sales and due diligence reviews.
- Defined post-acquisition processes and led international subsidiary setups (Mexico, UK, Canada).
- Served as expert witness on tax positions and represented clients in IRS audits (no adjustments).
- Designed executive training programs to promote stewardship, ROI, and strategic alignment.

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CORPORATE EMPLOYMENT HISTORY

Director of Finance (CFO) — Imperial Pearl Co., Inc., Providence, RI

1994 – 1995
CFO of $25M jewelry manufacturer. Supervised and developed a 15-person Finance, Purchasing, and IT team. Company was sold in 1995.

Previous Corporate Experience

Assistant Controller — Environmental Systems Products, Inc., East Granby, CT

Supervisor / Analyst — Waters Corporation, Milford, MA

Senior Accountant — Pannell Kerr Forster, Boston, MA

Staff Accountant — Charles E. DiPesa & Company, Boston, MA

TECHNICAL PROFICIENCIES

QuickBooks Enterprise, QuickBooks Online and Intuit Enterprise Suite

Microsoft Excel — Advanced modeling, automation, and financial templates

Microsoft PowerPoint — Executive presentation design

BOARD & COMMUNITY LEADERSHIP

Treasurer – Haiti Projects, Inc., 2022 – 2026
Nonprofit organization empowering women artisans in Haiti through sustainable employment, education, and healthcare initiatives. Led financial oversight, reporting, and strategy alignment to support annual revenue and grant objectives.

EDUCATION

Master of Business Administration (MBA) — Babson College

Bachelor of Business Administration — University of Massachusetts, Amherst (Magna Cum Laude)